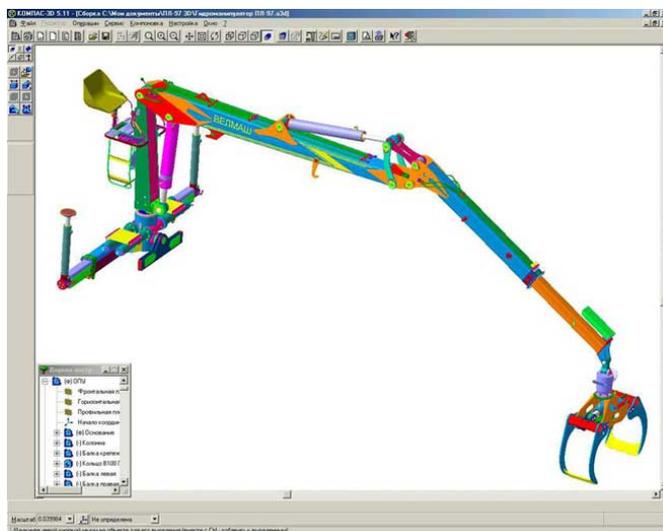


«VELMASH-S»
Russia, Velikie Luki



The company designs and produces hydro-manipulators, loaders, timber-carrying equipment, multi-lifts.

Automation of designing and technological preparation on this enterprise started back in 2002. After detailed research of software available in this field, the company chose KOMPAS software. «VELMASH-S» signed long-term contract with ASCON for step-by-step software implementation as well as specialists training.

Training programs for KOMPAS-GRAPHIC, KOMPAS-3D and KOMPAS-AUTOPROJECT were worked out for employees. Those trainings were based not on some abstract samples but on the real cases and projects, which helped to save much time.

Besides that ASCON specialists installed, setup and adapted LOODSMAN:PLM system.

Currently the typical for machine-building enterprise complex of design and technology solutions for preproduction and project data control is installed on «VELMASH-S»

7 constructor workplaces as well as 2 technologist workplaces are equipped with ASCON software and all of those workplaces are functioning under control of LOODSMAN:PLM.

Not all of the specialists have the personal workplace with present-day designing instruments yet, therefore «VELMASH-S» continues to equip engineering departments with computers and software. Nowadays «VELMASH-S» is the leading

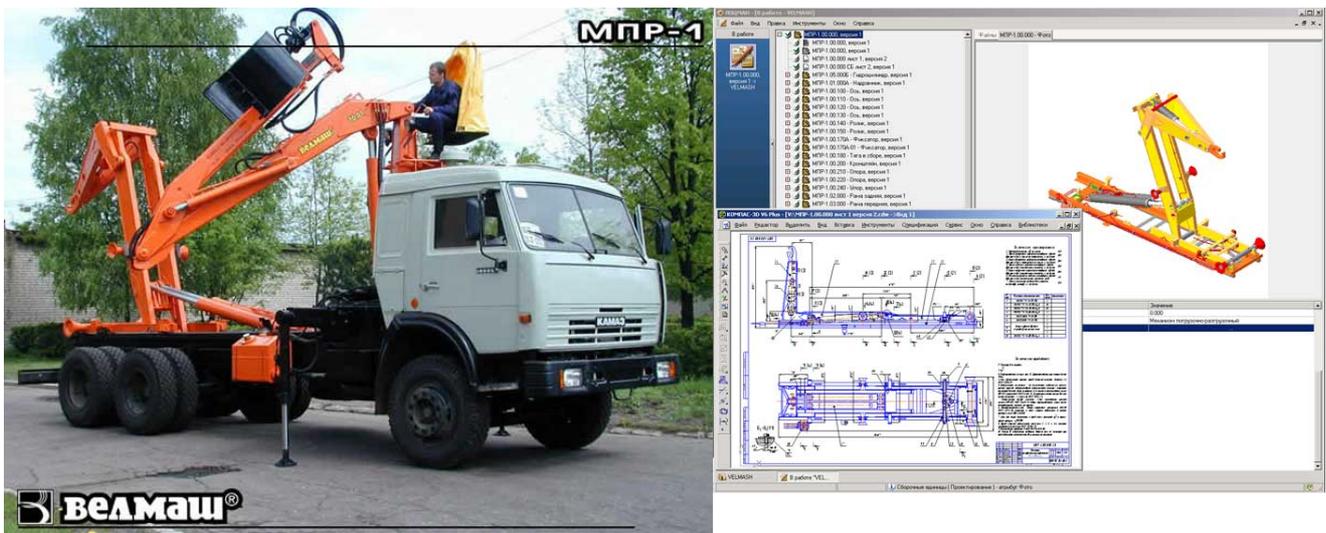
company of timber-carrying machine-building in Russia as well as the leader in Pskov region in using the progressive designing technologies and project data control systems.

Viktor Troshenkov, deputy chief engineer at «VELMASH-S»:

Obviously, without unified informational space and without cooperation between drawing-and-design systems, technological preproduction systems as well as engineer documentation control systems, the global automation is impossible.

Based upon that we chose the company that delivers the complex automation solutions for designing and technological departments of enterprise and not the company that delivers different parts of such software.

Market research of CAD systems showed us that the company that to the maximum meets all our requirements is ASCON Group. Obvious success of using KOMPAS family solutions convinces us that we made the right choice and that we can't stop at this point. We plan to equip more workplaces with the solutions of our partner ASCON.



Ilya Yanson, CAD/CAM manager, ASCON North-Western region:

It is always important to see the results of joint work. And it is always a pleasure when we not only justify hopes but also exceed all expectations. In the first place it belongs to using and learning of the functional resources of the designing systems. That was the case with KOMPAS-3D, when in 2 months after training the new machine was developed - hydro-manipulator PL-97 as well as all documentation for this project. And the designing of the very prospective multi-lifts is realized only through LOODSMAN:PLM.

Highly valuable is the experience of solving actual preproduction problems that is shared by "VELMASH-S" specialist with ASCON representatives. The customer requests play an important part of our functionality development. Key factor of the successful implementation (together with system functionality and cooperation with the customer) are the qualified technical specialists and smart management on the enterprise. Right from the beginning of automation of the designing departments our customers showed their interest in the in building the proper complex of IT solutions as well as understanding the role of PDM/PLM systems in the structure of their enterprises. Especially I would like to mention deputy chief engineer Viktor Troshenkov, who was able to deliver to the direction the importance of present-day informational technologies in designing departments as well as organize an implementation group of the best specialist on enterprise.